



# 9M 2025 RESULTS PRESENTATION

11 November 2025

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# Agenda & Presenters

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- 2 Shareholder Value
- 3 Health & Safety
- 4 9M 2025 Highlights
- 5 Segmental Performance
- 6 Cashflow Profile
- 7 Growth Outlook & Guidance
- 8 Closing Remarks
- 9 Appendix



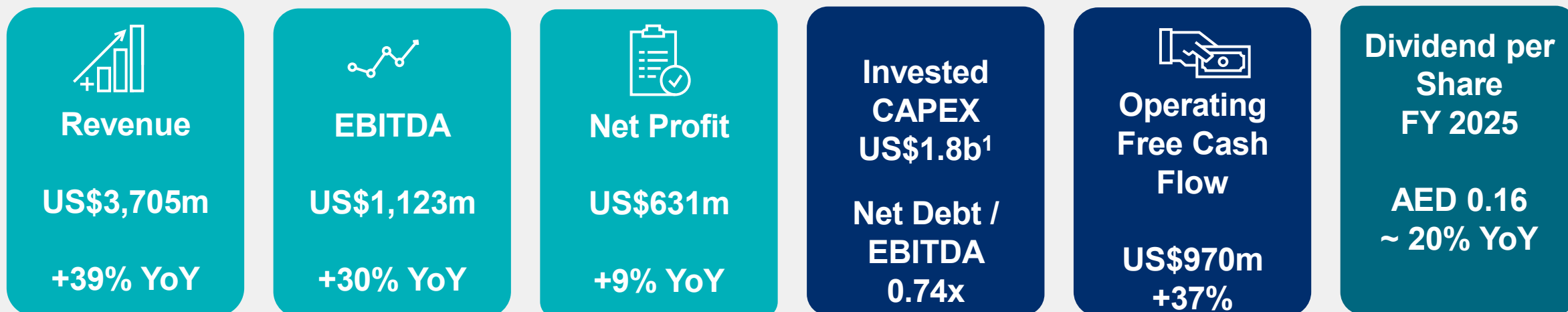
**Captain  
Abdulkareem Al Masabi**  
Chief Executive Officer



**Rahoof Khaleel Rahman**  
Chief Financial Officer

# Record 9M Results & Upgrading Dividend

- Delivered **record 9M 2025 Revenue, EBITDA and Net Profit**
- **Record** performance in **Integrated Logistics** with **YoY EBITDA and Net Profit up 26% and 28% respectively**
- **Record Shipping Revenue up 99% to \$1,481m** supported by **Navig8 acquisition**
- **Services** segment **Net Profit up 21% to \$27m** – additional value driver
- **Maintain 2025 guidance: Revenue, EBITDA and Net Profit**
- **Operating Free Cash Flow up 37% YoY to US\$970m**
- Selected for **MSCI Emerging Markets Index**, expected to **attract \$200+ million** in passive inflows effective **25 November 2025**
- **FY 2025 dividend up ~20% YoY to US\$325 million, with quarterly payout** and 5% annual growth planned through 2030



# Delivering Shareholder Value



Leading beneficiary  
of ADNOC's growth

**>US\$2bn**  
2025 Revenue contracted  
with ADNOC

**US\$20bn**  
Forward contracted revenue  
with ADNOC (2025+)

ADNOC provides massive  
international growth in  
Chemicals, Gas and Oil



Resilience and  
stability

**US\$25bn**  
Long-term contracted  
revenue<sup>1</sup>

**>930 years**  
Total forward contracted  
revenue years

**~56%**  
4Q 25' revenues contracted



Strong outlook

**>9% CAGR**  
EBITDA 2024-29

Financial capacity fully  
secured

ZMI + Navig8 global platform  
for further growth



Compelling entry  
point

Liquidity Improvement: Free Float increase by 3% to 22%  
through accelerated book building paving the way for MSCI  
Inclusion and allowing +US\$200 million of passive inflows

**+203%**  
Total shareholder return  
since IPO<sup>2</sup>



Solid financial  
capacity

**0.74x**  
Net debt to EBITDA ratio

**2.0x-2.5x**  
Targeted net debt  
to EBITDA ratio

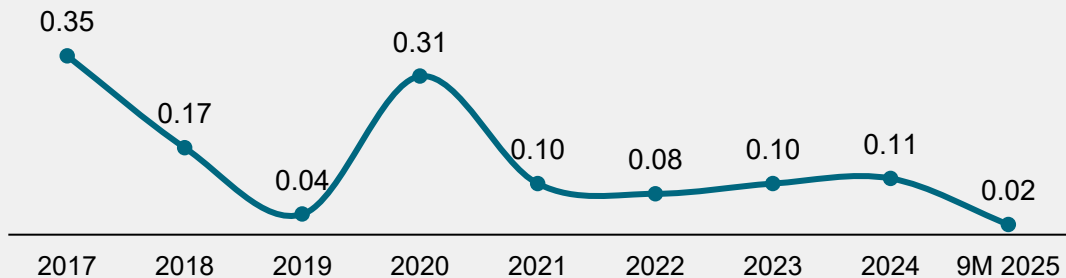
US\$1.85b SOFR+95 bps – RCF  
&  
US\$2.0b SOFR+125 bps - HCI

Revenue 2017A: \$0.9bn ———— **+21% CAGR in 2017A–2024A** ———— Revenue 2024A: \$3.55bn

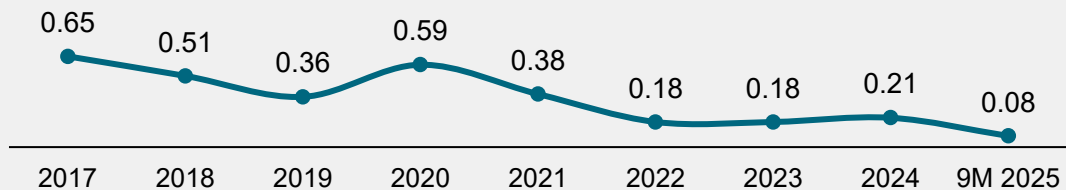
# 100% Health, Safety & Environment: ADNOC L&S' Leading Principle

## Leading with Health Safety & Environment

### Lost Time Incident Frequency (LTIF)



### Total Recordable Incident Rate (TRIR)



## Outstanding Health & Safety Track Record

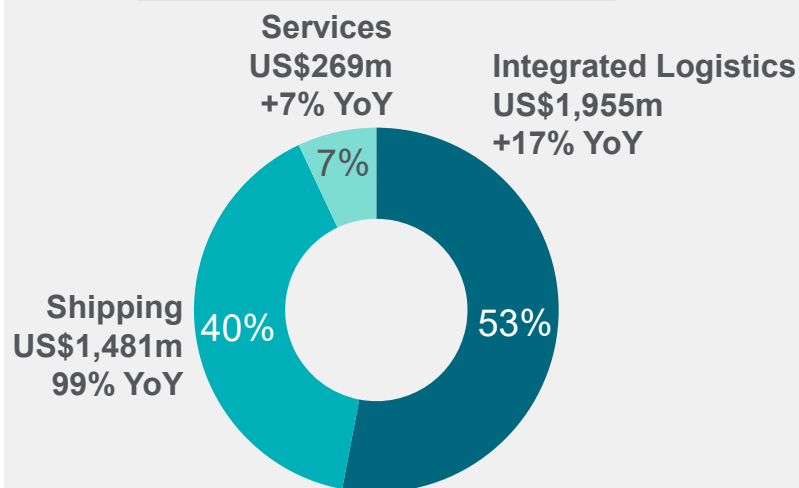


- Achieved record low Lost Time Incident Frequency (LTIF) rate of 0.02 per million manhours
- LNG shipping fleet achieved 16.3 million LTI-Free Manhours in September 2025
- HSE Campaign:
  - ADNOC Safety Day: ADNOC L&S and ZMI jointly conducted the campaign 'Safe by Choice, Not by Chance' across all sites.
  - Beat the Heat: Successful campaign across sites. Zero heat related incidents reported.
- ADNOC L&S recognized by ADNOC Offshore for leadership and safety in Das Island marine operations
- Crisis Management: Hosted 2-day Group HSE audit in Fujairah with ADNOC HQ, Onshore & Offshore to ensure Tier-2 compliance

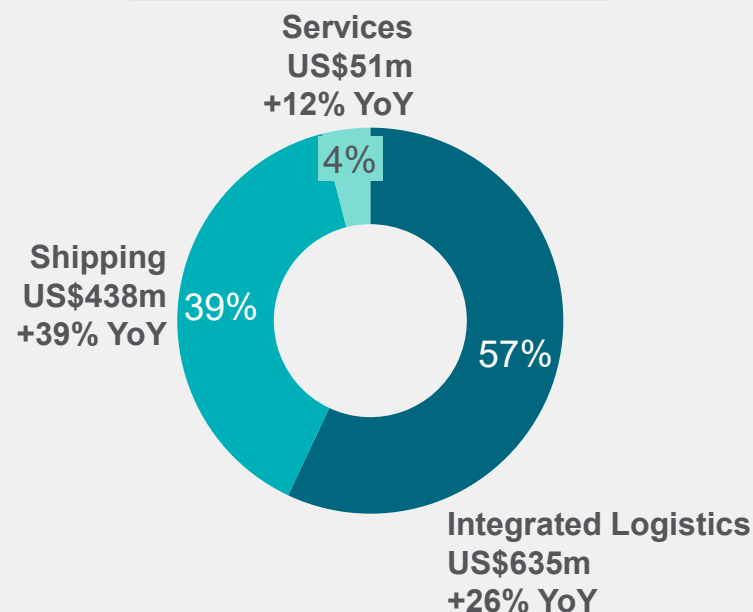
# Results Showcase Resilient Business Model

- Integrated Logistics delivered record EBITDA and Net Profit up 26% and 28% respectively
- Shipping delivered EBITDA of US\$438 million up 39% and 30% EBITDA margin – supported by Navig8 acquisition
- Services EBITDA rose 12% YoY driven by Navig8 commercial pooling fee and the share of profit from Navig8's bunkering business (Integr8)

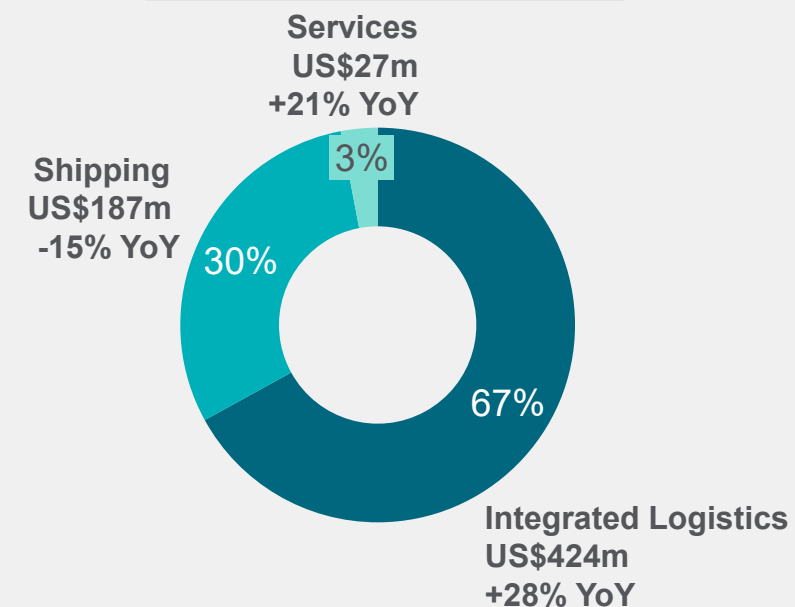
**Revenue US\$3,705m**  
**+39% YoY**



**EBITDA US\$1,123m**  
**+30% YoY**

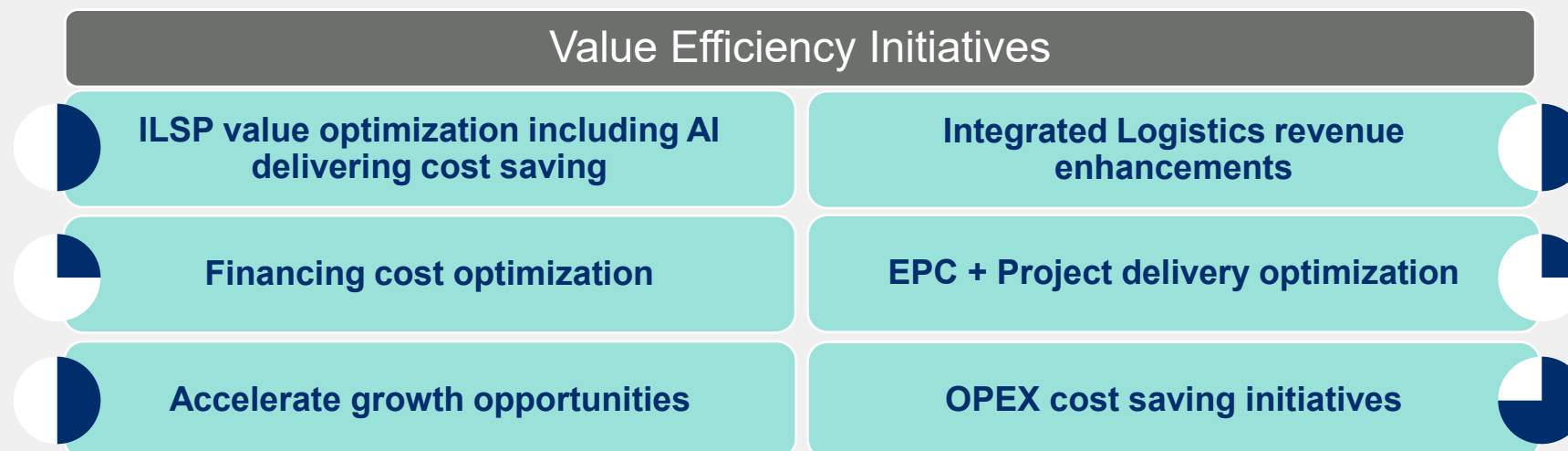


**Net Profit US\$631m**  
**+9% YoY**



# Value Efficiency Updates Across The Business

- Target +US\$100 million in value efficiencies in 2025, with the majority benefiting our Integrated Logistics segment
- US\$80 million in value efficiencies captured in Q2 and Q3
- In Q3, we optimized financing costs by repaying US\$432 million of Navig8 debt
- Building additional resilience with approximately US\$65 million in recurring value efficiencies from 2026



# Firepower With Continuous Growth

## Delivering Record 9 Months 2025 results

| (US\$ millions)               | 9M 24 | 9M 25 | YoY% | 3Q 24 | 3Q 25 | YoY % | 2Q 25 | QoQ % |
|-------------------------------|-------|-------|------|-------|-------|-------|-------|-------|
| Revenue                       | 2,668 | 3,705 | 39%  | 928   | 1,266 | 36%   | 1,258 | 1%    |
| EBITDA                        | 867   | 1,123 | 30%  | 275   | 379   | 38%   | 400   | -5%   |
| EBITDA Margin                 | 32%   | 30%   | -2pp | 30%   | 30%   | -     | 32%   | -2pp  |
| Net Profit                    | 576   | 631   | 9%   | 175   | 211   | 20%   | 236   | -11%  |
| EPS (\$ / share) <sup>1</sup> | 0.08  | 0.08  | 7%   | 0.02  | 0.03  | 20%   | 0.03  | -11%  |

|                        | 9M 24 | 9M 25 | YoY% | 3Q 24 | 3Q 25 | YoY % | 2Q 25 | QoQ % |
|------------------------|-------|-------|------|-------|-------|-------|-------|-------|
| Net Debt (US\$m)       | 213   | 1,112 | 422% | 213   | 1,112 | 422%  | 1,260 | -12%  |
| Net Debt/EBITDA (x)    | 0.18  | 0.74  | 303% | 0.19  | 0.73  | 279%  | 0.79  | -7%   |
| OFCF <sup>2</sup>      | 708   | 970   | 37%  | 175   | 366   | 110%  | 332   | 10%   |
| CAPEX (US\$m)          | (361) | (636) | 76%  | (136) | (296) | 118%  | (270) | 10%   |
| Free Cash Flow (US\$m) | 347   | 334   | -4%  | 39    | 70    | 80%   | 62    | -12%  |

## 9M 2025 Financial Highlights

### Income Statements

- Revenue up 39% YoY to US\$3,705 million, due to positive performance across all segments
- EBITDA up 30% YoY to US\$1,123 million driven by record material handling volumes, increased JUB fleet and rates, Navig8 acquisition, and EPC project delivery
- EBITDA margins negatively impacted by lower Shipping TCE rates and EPC project delivery
- Net Profit US\$631 million up 9%, due to record Integrated Logistics material handling, increased JUB fleet and rates, and Navig8 acquisition

### Balance Sheet

- Remain conservatively leveraged at 0.74x net debt to EBITDA – maintaining capacity to fund future growth plans
- Repaid US\$371m of Navig8 debt during 3Q25

### Cash Flow

- Operating Free Cash Flow up 37% to US\$970 million
- Strong Free Cash Flow of US\$334 million supported by improved inventory management and collections

# Integrated Logistics – Growth Across All Segments

## Revenue (US\$ Million)

| US\$m                | 9M 24        | 9M 25        | YoY %      |
|----------------------|--------------|--------------|------------|
| Offshore Contracting | 830          | 1,010        | 22%        |
| Offshore Services    | 410          | 454          | 11%        |
| Offshore Projects    | 431          | 491          | 14%        |
| <b>TOTAL</b>         | <b>1,671</b> | <b>1,955</b> | <b>17%</b> |

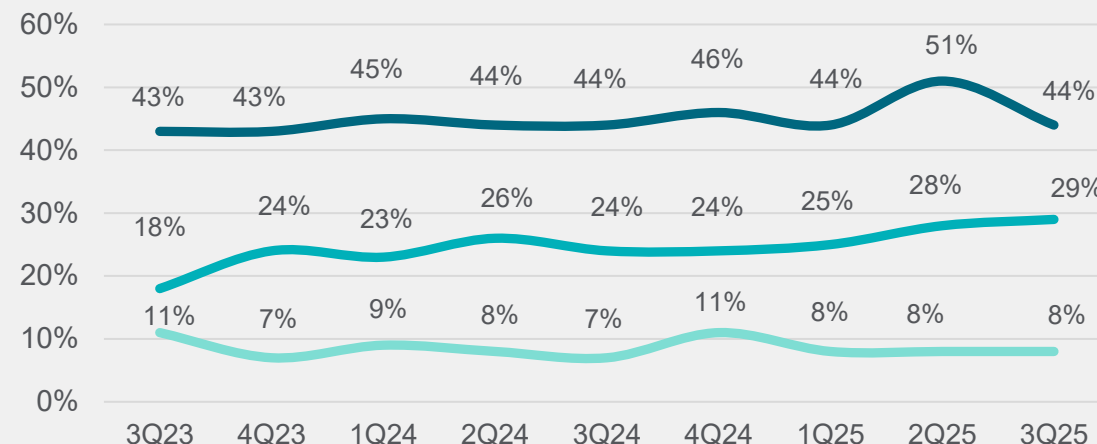
## EBITDA (US\$ Million)

| US\$m                | 9M 24      | 9M 25      | YoY %      |
|----------------------|------------|------------|------------|
| Offshore Contracting | 371        | 469        | 27%        |
| Offshore Services    | 100        | 126        | 25%        |
| Offshore Projects    | 34         | 40         | 16%        |
| <b>TOTAL</b>         | <b>505</b> | <b>635</b> | <b>26%</b> |
| <b>Margin %</b>      | <b>30%</b> | <b>32%</b> | <b>2pp</b> |

## Net Profit (US\$ Million)

| US\$m                | 9M 24      | 9M 25      | YoY %      |
|----------------------|------------|------------|------------|
| Offshore Contracting | 248        | 324        | 31%        |
| Offshore Services    | 59         | 70         | 19%        |
| Offshore Projects    | 26         | 30         | 17%        |
| <b>TOTAL</b>         | <b>333</b> | <b>424</b> | <b>28%</b> |
| <b>Margin %</b>      | <b>20%</b> | <b>22%</b> | <b>2pp</b> |

## EBITDA Margins



— Offshore Contracting — Offshore Services — Offshore Projects

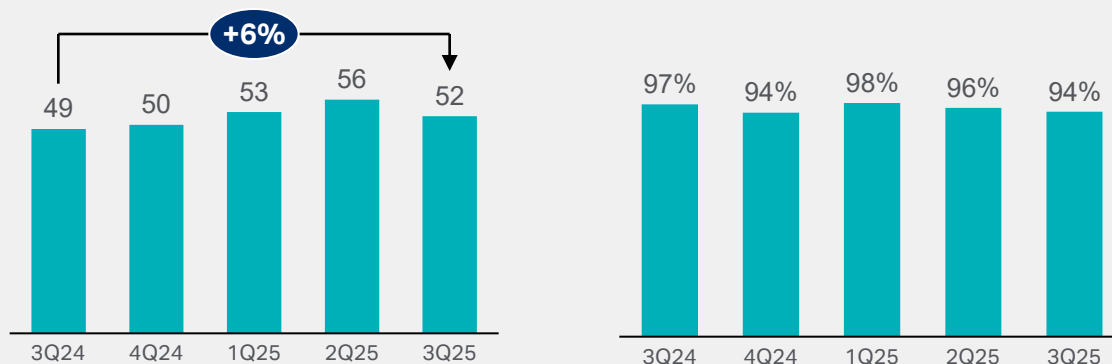
## Key Highlights

- Net Profit up 28% YoY to US\$424m due to record material handling volumes, expanding our Jack-Up Barge fleet while delivering higher charter rates, and accelerated G-Island, Hail & Ghasha and Bu Haseer project delivery
- EBITDA up 26% YoY to US\$635 million with margins increasing to 32%
- Offshore Contracting EBITDA margin declined QoQ. In 2Q 2025, we successfully resolved contractual matters with a key resulting in one off EBITDA gains, coupled with shorter operating hours in 3Q 2025 due to seasonal weather conditions
- Offshore Services delivering sequential EBITDA margin increases – our growing fleet benefited from strong demand and increasing charter day rates

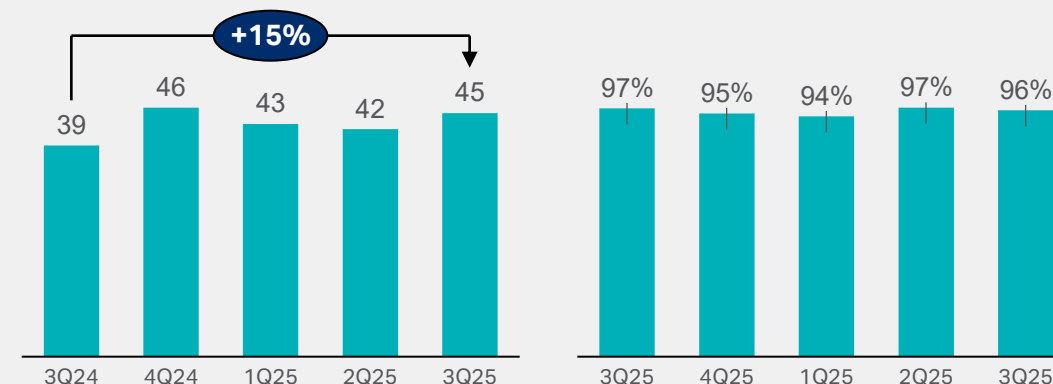
# Integrated Logistics: Offshore Contracting

Continued strong logistics demand

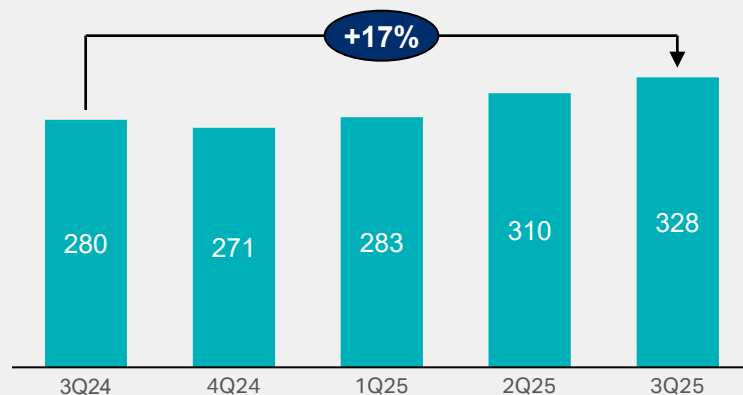
## Number of Owned Vessels & Utilization (%)



## Number of Jack-Up Barges & Utilization (%)



## Material Handling Volume (KMT<sup>1</sup>)



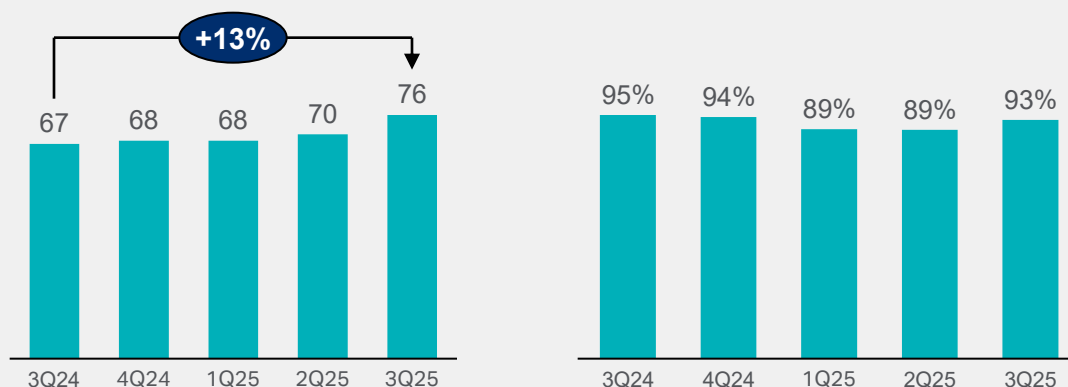
## Key Highlights

- AI-driven optimization within ILSP, resulting in the redeployment of few vessels from Offshore Contracting to Offshore Services
- Chartered in 3 Jack-Up Barges in Q3 while continuing to realize higher charter rates and high utilization
- Utilization marginally lower during the period due to planned dry-docking
- Continued strong logistics demand drove record material handling volumes

# Integrated Logistics: Offshore Services & Projects

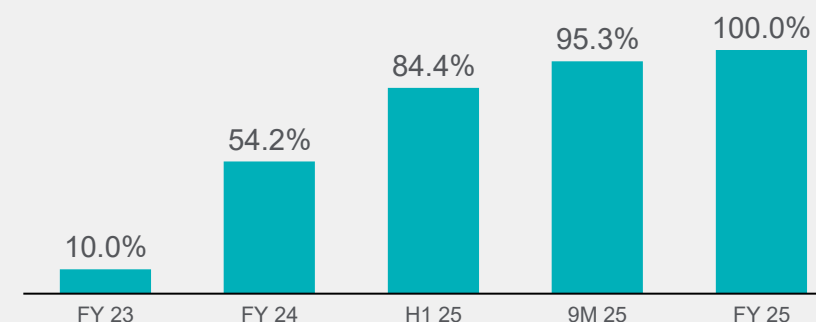
Accelerated EPC project delivery

## Offshore Services: Number of Vessels and Utilization Rate



## Offshore projects: EPC<sup>1</sup> contract update

### G-Island Project Completion Rate



## Projects Progress



### Bu Haseer ESP Surface Facilities Package (EPC Works)

83.4% complete with scheduled completion in 2025



### EPC G-Island Construction Project

Project US\$975  
95.3% complete with scheduled completion in 2025

## Key Highlights

- During the period, we deployed five Offshore Support Vessels and acquired four flat-top barges; remaining two barges scheduled for delivery within 2025
- YoY Lower vessel utilization YoY due to dry-docks and vessel redeployment. Sequentially higher at 93% due to higher demand
- G-Island construction reached 95.3% completion by Q3 2025, with full completion expected in Q4 2025
- LNG Berth upgrade restarted with current progress of 73.0% by Q3 2025
- Continued progress in EPC Bu Haseer project to be finalized during 2025

# Shipping – Gas Carriers Delivering Robust Margins

## Revenue (US\$ Million)

| US\$m                | 9M 24      | 9M 25        | YoY %      |
|----------------------|------------|--------------|------------|
| Tankers              | 417        | 1,189        | 185%       |
| Gas Carriers         | 110        | 127          | 15%        |
| Dry Bulk & Container | 218        | 164          | -24%       |
| <b>TOTAL</b>         | <b>745</b> | <b>1,481</b> | <b>99%</b> |

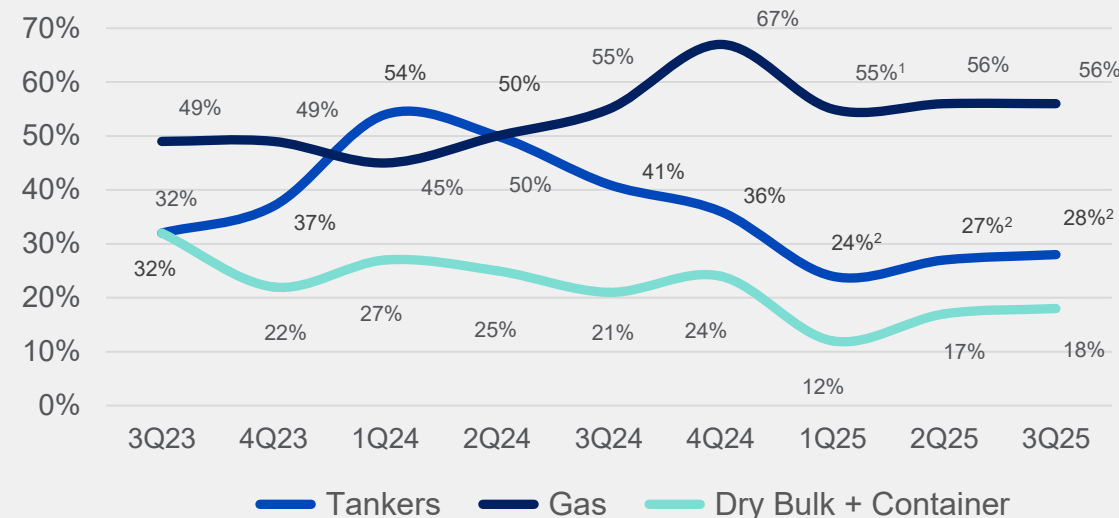
## EBITDA (US\$ Million)

| US\$m                | 9M 24      | 9M 25      | YoY %        |
|----------------------|------------|------------|--------------|
| Tankers              | 204        | 315        | 55%          |
| Gas Carriers         | 59         | 97         | 64%          |
| Dry Bulk & Container | 53         | 26         | -50%         |
| <b>TOTAL</b>         | <b>316</b> | <b>438</b> | <b>39%</b>   |
| <b>Margin %</b>      | <b>42%</b> | <b>30%</b> | <b>-13pp</b> |

## Net Profit (US\$ Million)

| US\$m                | 9M 24      | 9M 25      | YoY %        |
|----------------------|------------|------------|--------------|
| Tankers              | 150        | 122        | -19%         |
| Gas Carriers         | 29         | 59         | 100%         |
| Dry Bulk & Container | 39         | 6          | -84%         |
| <b>TOTAL</b>         | <b>219</b> | <b>187</b> | <b>-15%</b>  |
| <b>Margin %</b>      | <b>29%</b> | <b>13%</b> | <b>-17pp</b> |

## EBITDA Margins



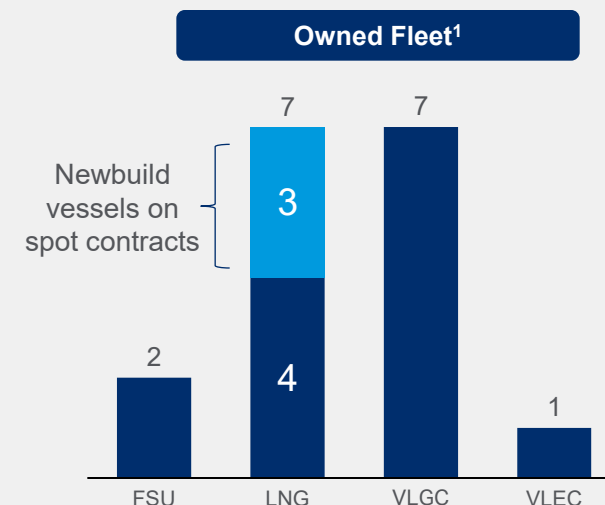
## Highlights

- Revenue and EBITDA surged 99% and 39% YoY respectively primarily driven by the consolidation of Navig8 tanker fleet from Q1 2025
- EBITDA increased by 39% YoY to US\$438m due to Navig8 acquisition, one-time gains from vessel disposals, termination of an LNG vessel contract and the delivery of 3 LNG vessels
- Net Profit lower by 15% YoY to US\$187 million due to lower Tanker and Dry Bulk TCE rates, additional depreciation and finance cost following the Navig8 fleet acquisition

# Majority Long-term Contracted Gas Fleet

14 of 17 owned vessels on long-term contracts providing resilient earnings

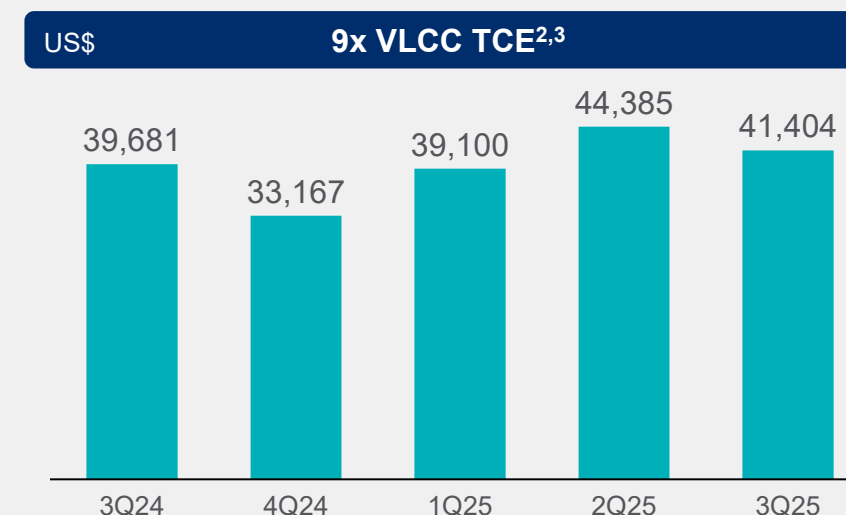
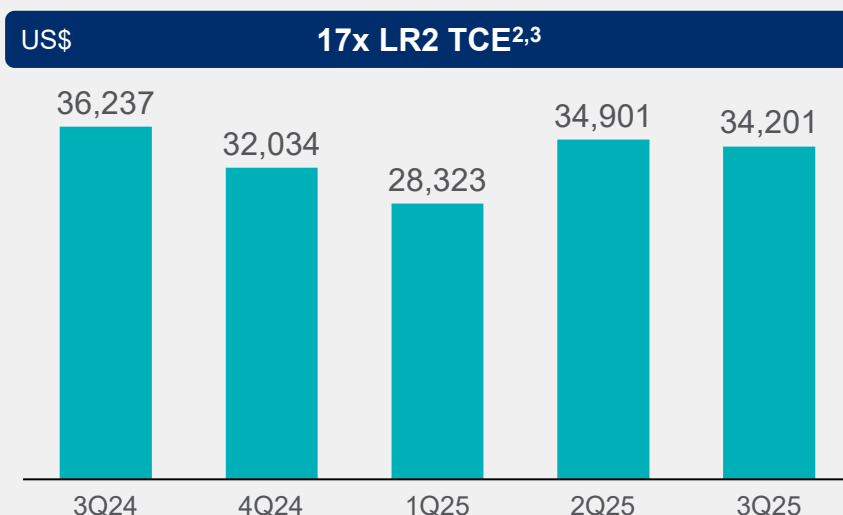
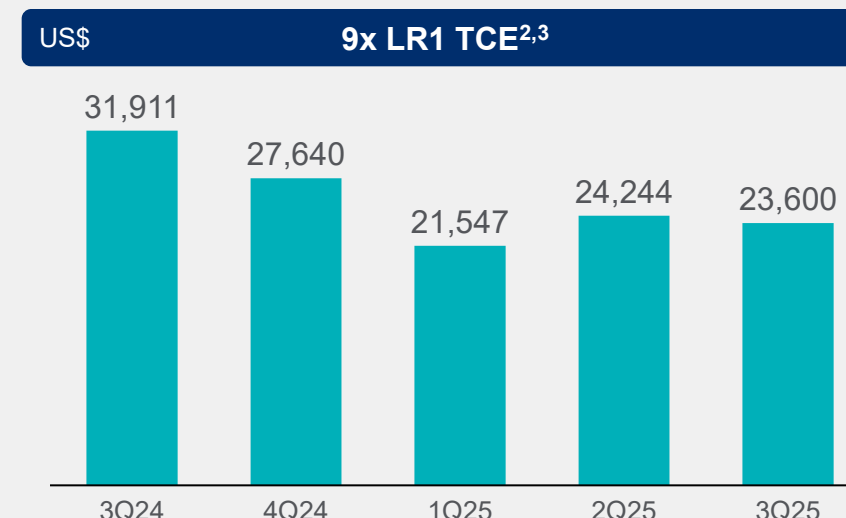
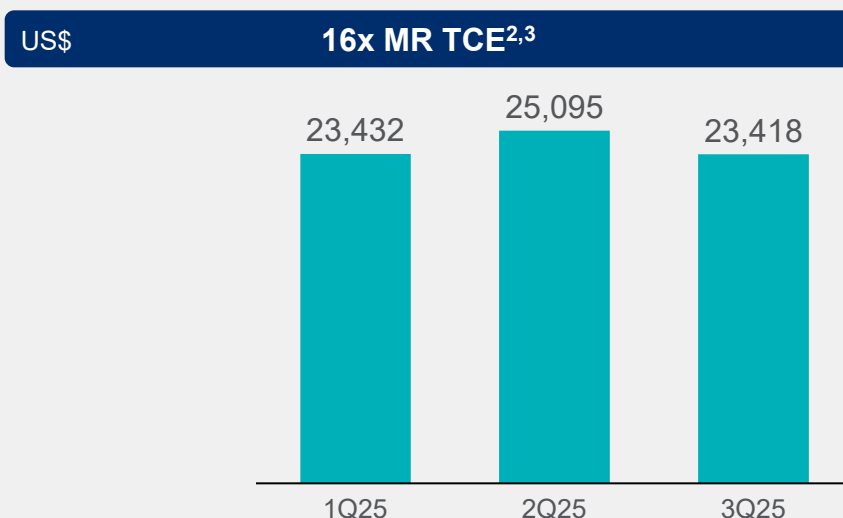
- **Fleet renewal continues** with sale of 2 LNG vessels, LNG Al Khaznah (1994) & Ghasha (1995), completed in Q3 2025, **4 candidates remain**
- **5 Das LNG vessels progressively moving to long-term contracts with ADNOC Gas from Q2 2026.**
  - 1 LNGC for 7 years
  - 4 LNGC for 15 years



|                         | 2025 |    | 2026 |    |    |    | 2027 |    |    |    | 2028 |    |    |    | 2029 |    |    |    |                           | Contracted Rate                        | Expiry               |
|-------------------------|------|----|------|----|----|----|------|----|----|----|------|----|----|----|------|----|----|----|---------------------------|----------------------------------------|----------------------|
| Vessel Type             | 3Q   | 4Q | 1Q   | 2Q | 3Q | 4Q | 1Q   | 2Q | 3Q | 4Q | 1Q   | 2Q | 3Q | 4Q | 1Q   | 2Q | 3Q | 4Q | No. of Vessels Contracted |                                        | End firm             |
| FSU                     | 2    | 2  | 2    | 2  | 2  | 2  | 2    | 2  | 2  | 2  | 2    | 2  | 2  | 2  | 2    | 2  | 2  | 2  |                           | Low double-digit IRR (unlevered)       | June 2033 & Mar 2034 |
| LNG                     | 4    | 4  | 4    | 4  |    |    |      |    |    |    |      |    |    |    |      |    |    |    |                           | Low double-digit IRR (unlevered)       | June 2026            |
| VLGC (AWS) <sup>2</sup> | 6    | 6  | 6    | 6  | 6  | 6  | 6    | 6  | 6  | 6  | 6    | 6  | 6  | 6  | 6    | 6  | 6  | 6  |                           | High Single-digit IRR (unlevered)      | 1 x 2031<br>5 x 2032 |
| VLGC                    | 1    | 1  | 1    | 1  | 1  | 1  | 1    | 1  | 1  | 1  | 1    | 1  | 1  | 1  | 1    | 1  | 1  |    |                           | Low double-digit IRR (unlevered)       | Sept 2029            |
| VLEC                    | 1    | 2  | 2    | 2  | 2  | 3  | 5    | 6  | 6  | 8  | 9    | 9  | 9  | 9  | 9    | 9  | 9  | 9  |                           | Very High Single-digit IRR (unlevered) | 2045 to 2047         |
| Das LNG                 |      |    |      | 5  | 5  | 5  | 5    | 5  | 5  | 5  | 5    | 5  | 5  | 5  | 5    | 5  | 5  | 5  |                           | Low double-digit IRR (unlevered)       | 2048                 |
| Ruwais LNG              |      |    |      |    |    |    |      |    |    |    |      | 3  | 7  | 8  | 8    | 8  | 8  | 8  |                           | Very High Single-digit IRR (unlevered) | 2041                 |

# Tanker Fleet Benefiting From Higher Spot Rates

Capitalizing on OPEC+ unwind and rising tonne-mile demand by securing opportunistic vessel coverage at attractive rates for long-term revenue, while maintaining open days to capture elevated spot market returns

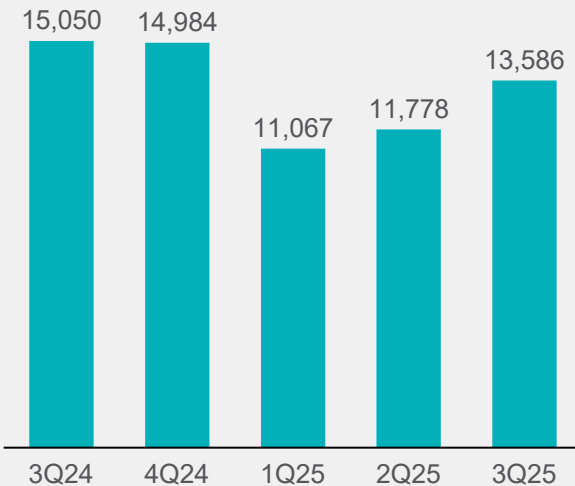


# Dry Bulk & Container Fleet

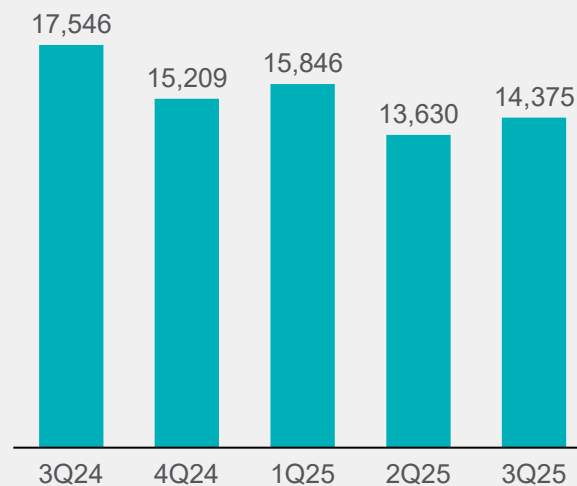
Container Feeder vessels under US\$531m 15-year contract servicing Borouge Container Terminal in Ruwais

## Dry Bulk TCE Rates

### US\$ 8x Supramax + Ultramax



### US\$ 3x Handysize



- Purchased 2 Handysize vessels to provide additional capacity flexibility:
  - Al Watan (2012) Handysize US\$11.6m
  - Al Manhal (2014) Handysize US\$12.8m
- Container Feeder vessels under US\$531 million 15-year contract servicing Borouge Container Terminal in Ruwais

# Services – Meaningful Future Growth Catalyst

TA'ZIZ expected to generate ~US\$1.3bn in revenue over 27 years, average EBITDA 85%

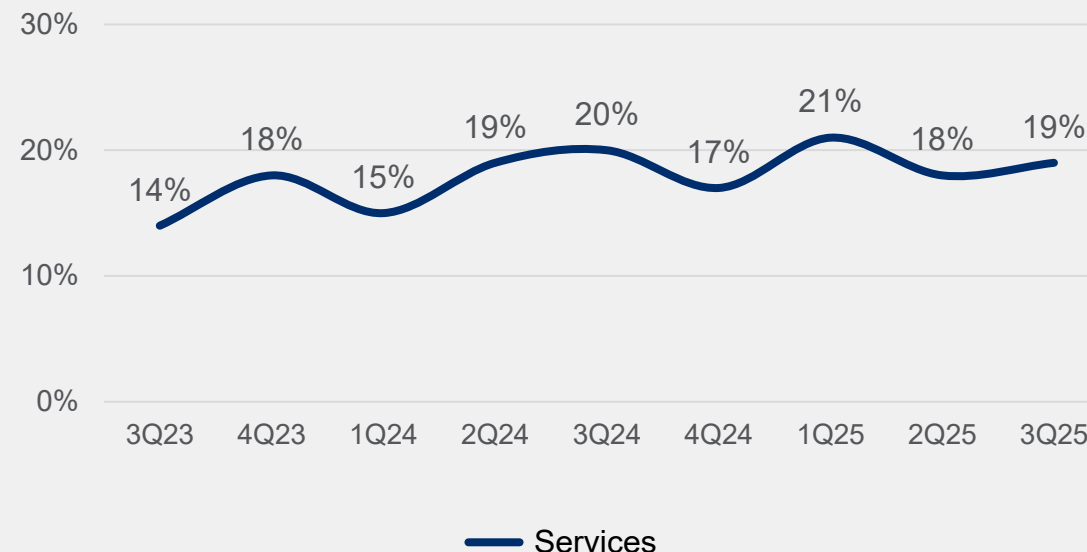
## Financials (US\$ Million)

| US\$m               | 9M 24 | 9M 25 | YoY % |
|---------------------|-------|-------|-------|
| Revenue             | 252   | 269   | 7%    |
| EBITDA              | 46    | 51    | 12%   |
| EBITDA Margin %     | 18%   | 19%   | 1pp   |
| Net Profit          | 23    | 27    | 21%   |
| Net Profit Margin % | 9%    | 10%   | 1pp   |

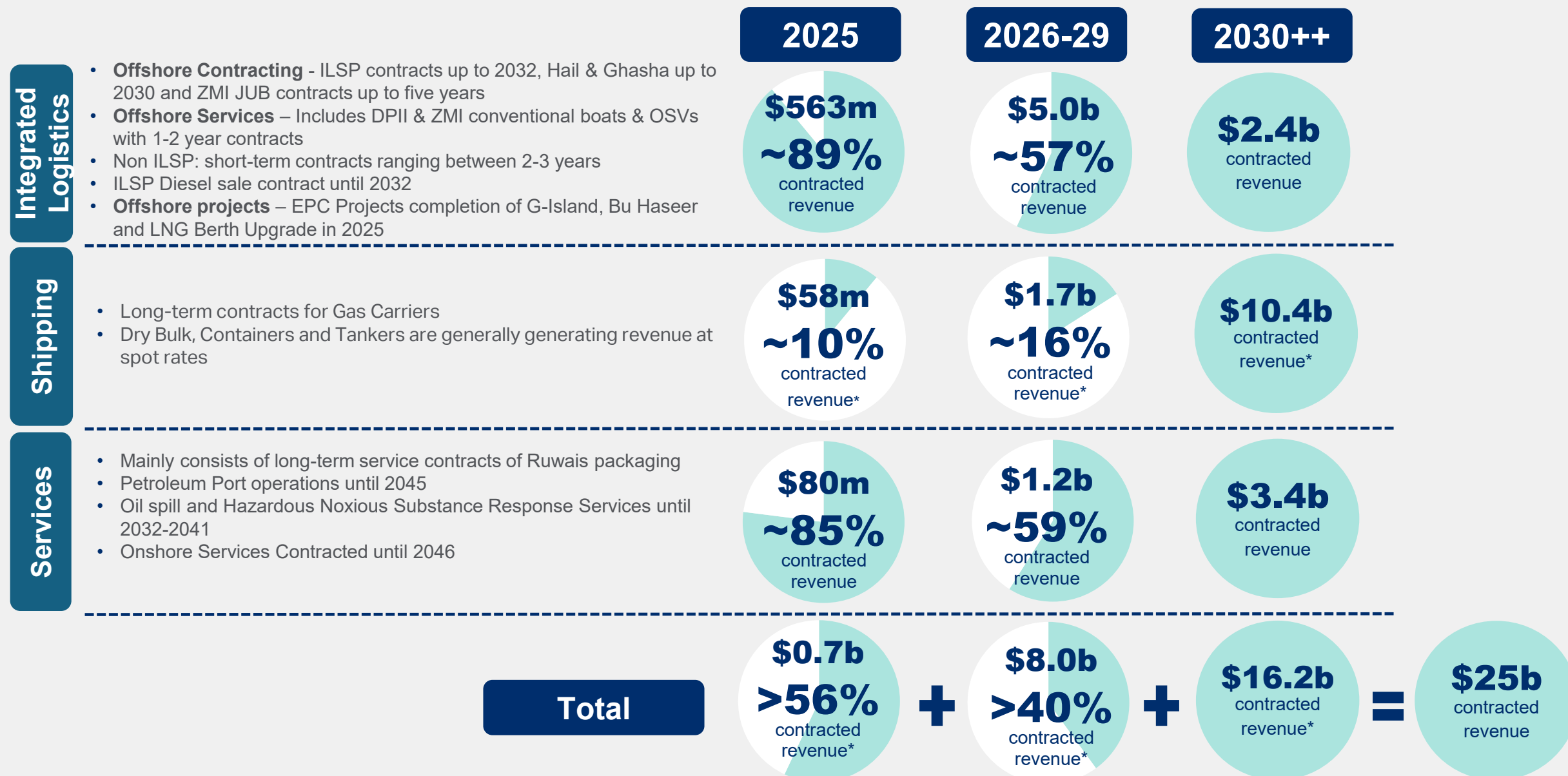
## Highlights

- EBITDA up by 12% YoY primarily driven by higher commercial pool fee and the share of profit from Navig8's bunkering business (Integr8)
- Signed 50-year agreement with TA'ZIZ to build, own, and operate the UAE's first dedicated chemicals export port, expected to generate ~US\$1.3 billion in revenue over 27 years
- EBITDA margin up by 1 pp YoY to 19%
- Net income up 21% to US\$27 million providing additional diversified profitability

## EBITDA Margins



# US\$25 Billion Long-Term Contracted Revenue



\*50% of AWS contracted revenue included in revenue numbers.

\*Shipping 2025 Pie Chart includes Navig8 Revenue, excl. Navig8 it will be 28% contracted revenue for existing fleet.

# 3Q 2025 Assets Update

## Purchase and Sales

| Purchase | Segment              | Vessel Count | Vessel Type    | Purchase Date  | Deployment Date | Purchase Price      |
|----------|----------------------|--------------|----------------|----------------|-----------------|---------------------|
|          | Shipping             | 1            | LNG            | August 2025    | September 2025  | USD 214.7m          |
|          |                      | 1            | VLEC           | August 2025    | August 2025     | USD 138.2m          |
|          |                      | 1            | Handysize      | July 2025      | July 2025       | USD 12.8m           |
|          |                      | 1            | Handysize      | August 2025    | September 2025  | USD 11.6m           |
|          | Integrated Logistics | 1            | Flat-top Barge | July 2025      | July 2025       | USD 3.8m            |
|          |                      | 1            | Flat-top Barge | September 2025 | October 2025    | USD 3.8m            |
|          |                      |              |                |                |                 |                     |
| Sale     | Segment              | Vessel Count | Vessel Type    | Build Date     | Sale Proceed    | Gain/(Loss) on Sale |
|          | Shipping             | 1            | LNG            | 1994           | US\$21.4 m      | US\$4.8 m           |
|          |                      | 1            | LNG            | 1995           | US\$21.4 m      | (US\$9.5 m)         |

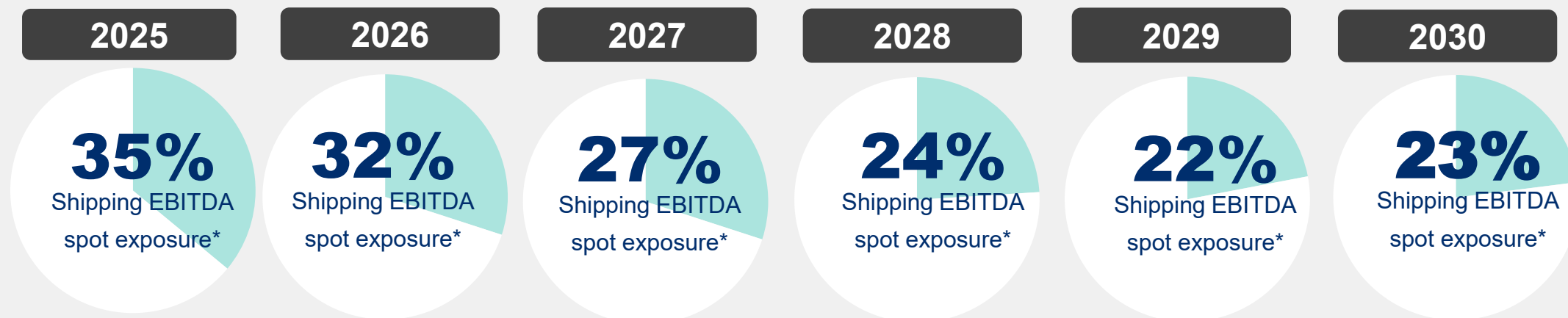
## Vessel Delivery Schedule

|            | 2024 |    |    |        | 2025 |        |        |        | 2026 |    |    |    | 2027 |    |    |    | 2028 |    |    |    | Pending Vessel Deliveries |
|------------|------|----|----|--------|------|--------|--------|--------|------|----|----|----|------|----|----|----|------|----|----|----|---------------------------|
|            | 1Q   | 2Q | 3Q | 4Q     | 1Q   | 2Q     | 3Q     | 4Q     | 1Q   | 2Q | 3Q | 4Q | 1Q   | 2Q | 3Q | 4Q | 1Q   | 2Q | 3Q | 4Q |                           |
| LNG        |      |    |    | 1<br>✓ |      | 1<br>✓ | 1<br>✓ | 1      | 1    | 1  |    |    |      |    |    |    |      | 3  | 4  | 1  | 11                        |
| VLEC (AWS) |      |    |    |        |      |        | 1<br>✓ | 1<br>✓ |      |    |    | 1  | 2    | 1  |    | 2  | 1    |    |    |    | 7                         |
| VLGC (AWS) |      |    |    |        |      |        |        |        |      |    | 1  | 1  |      |    |    | 1  | 1    |    |    |    | 4                         |

✓ Delivered

# Long-Term Contracts Drive Visibility

Shipping EBITDA spot rate exposure represents an average of only 27% of ADNOC L&S's Total EBITDA



## Timeline of Confirmed Newbuilding Contract Years

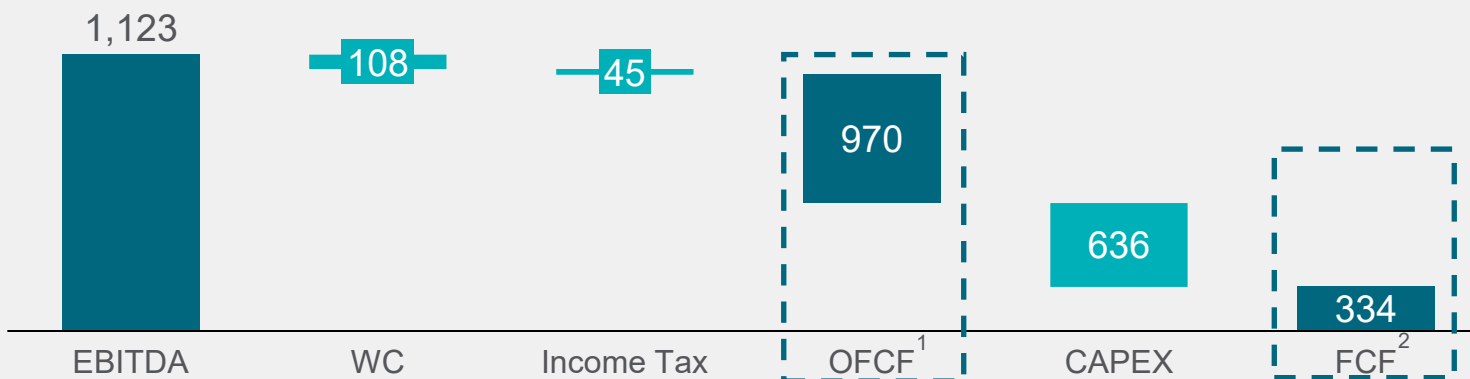
|                           | 2025 | 2026 | 2027 | 2028 | 2029 | 2030 | 2031 | 2032 | 2033 | 2034 | 2035 | 2036 | 2037 | 2038 | 2039 | 2040 | 2041 | 2042 | 2043 | 2044 | 2045 | 2046 | 2047 | 2048 | No. of<br>Contracted Vessels |
|---------------------------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------------------------------|
| 8 Ruwais LNG              |      |      |      | 8    | 8    | 8    | 8    | 8    | 8    | 8    | 8    | 8    | 8    | 8    | 8    | 8    | 8    | 8    | 8    | 8    | 8    | 8    | 8    | 8    |                              |
| 5 Das LNG                 |      | 5    | 5    | 5    | 5    | 5    | 5    | 5    | 5    | 5    | 5    | 5    | 5    | 5    | 5    | 5    |      |      |      |      |      |      |      |      |                              |
| 6 VLGC (AWS) <sup>1</sup> | 6    | 6    | 6    | 6    | 6    | 6    | 6    | 5    | 1    |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |                              |
| 9 VLEC (AWS) <sup>1</sup> | 2    | 3    | 8    | 9    | 9    | 9    | 9    | 9    | 9    | 9    | 9    | 9    | 9    | 9    | 9    | 9    | 9    | 9    | 9    | 9    | 7    | 6    |      |      |                              |

 Contracted Years

# Cash Flow Profile

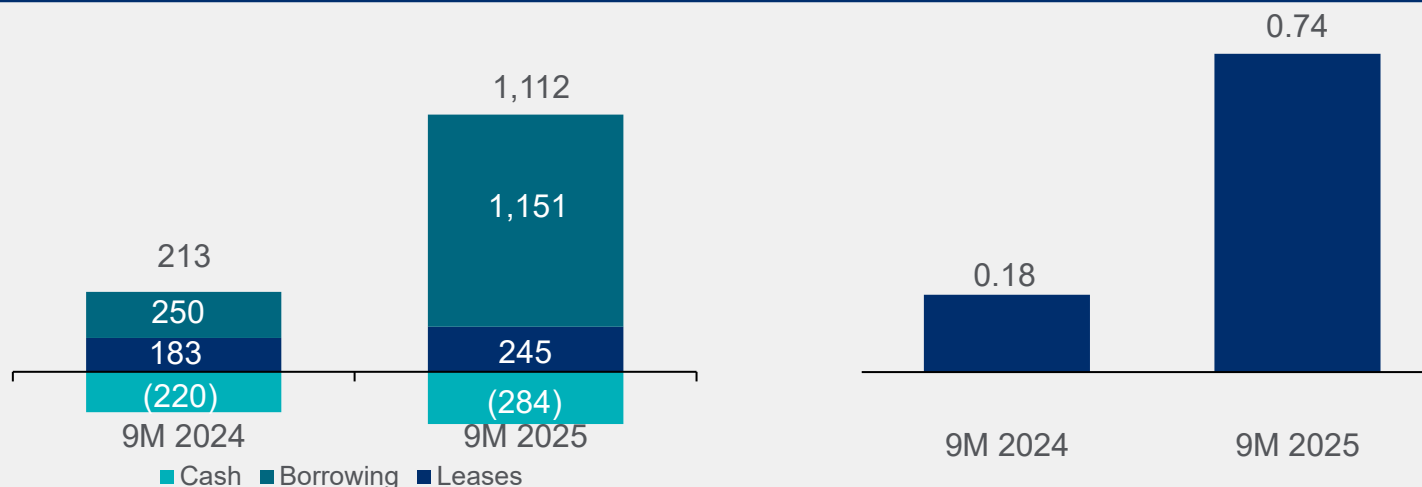
~\$1 billion Operating Free Cash Flow

## 9M Free Cash Flow Evolution (US\$M)



## Net Debt (US\$M)

## Net Debt / EBITDA (X)



## Commentary

### CASH FLOW

- Continued strong free cash flow driven by strong EBITDA delivery and working capital improvement
- Operating Free Cash Flow of almost US\$1 billion providing flexibility for strategic expansion and supports enhanced shareholder returns.

### NET DEBT

- Continuous strong financial position with a net debt to EBITDA ratio of 0.74x allowing ample headroom to fund future CAPEX opportunities
- During the quarter, we paid off a portion of Navig8's loan inline with the company's interest cost optimization initiative

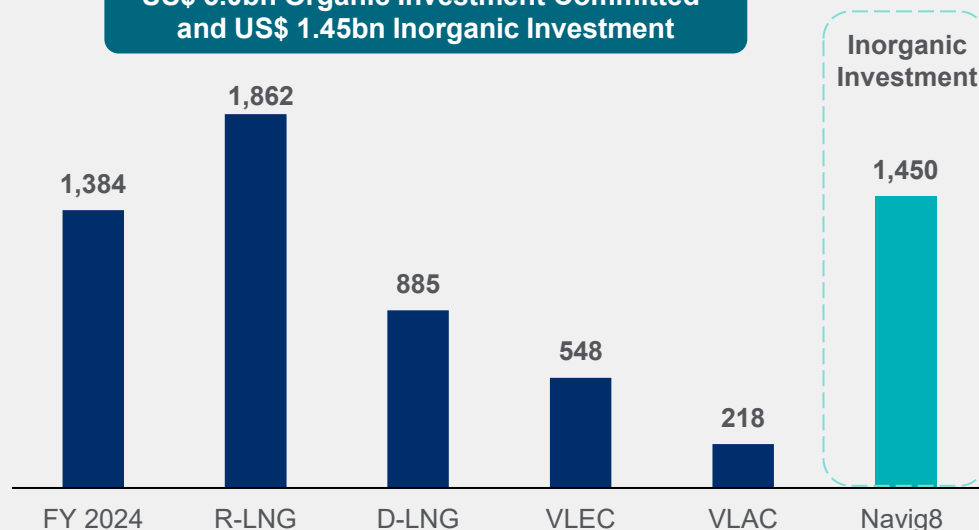
### OTHERS

- Target to optimize the outstanding HCI balance to refinance debt
- Effective tax rate (ETR) reduced to <1% on international shipping from November 2024
- ADNOC L&S effective tax rate (ETR) decreased to approximately 6% from 9%

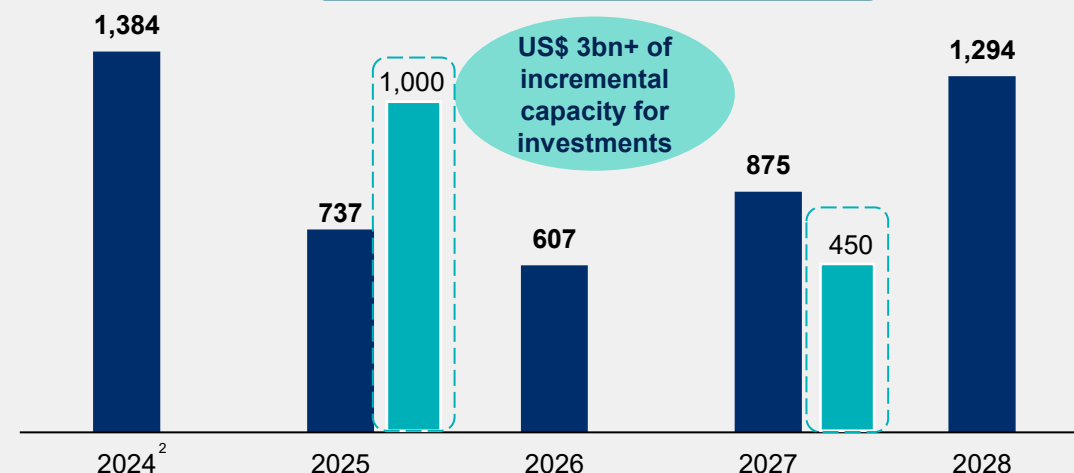
# Growth Investment Outlook & Funding Plan

Delivering a transformational growth strategy to benefit all stakeholders

US\$ 5.0bn Organic Investment Committed<sup>1</sup>  
and US\$ 1.45bn Inorganic Investment



Approx. US\$ 7.0bn CAPEX Evolution



## CAPEX and Funding Sources

| US\$ M      | 2024 <sup>3</sup> | 2025  | 2026  | 2027  | 2028  |
|-------------|-------------------|-------|-------|-------|-------|
| CAPEX       | 1,384             | 1,737 | 607   | 1,325 | 1,294 |
| HCI         |                   | 1,300 | 2,000 | 2,000 | 2,000 |
| Off-BS Debt |                   | 198   | 176   | 498   | 508   |

## Key Highlights

- For investment plans, ADNOC L&S targets low double digit unlevered IRRs. Meanwhile, for long-term contracts the target is high single digit IRRs
- At least US\$ 3bn+ are anticipated to be additionally mobilized to new value accretive growth projects which are not yet factored into ADNOC L&S's P&L projections
- Despite robust investment plans, ADNOC L&S's financial position offers adequate financing capacity to deliver its investment plan within targeted Net Debt/EBITDA of 2.0x-2.5x.
- HCI to result in financial payments deductions from retained earnings with no P&L impact

# Segmental 2025 & Medium-Term Outlook

Full-year segmental financial guidance maintained, underpinned by strong core performance, margin expansion, and sustained operational momentum

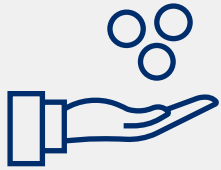
|                                                                                                               | Revenue Guidance                                                                                                                                                                                                                                                                                                   | EBITDA Guidance                                                                       |
|---------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------|
|  <b>Integrated Logistics</b> | <b>2025:</b> Mid to high single-digit YoY growth<br><b>MT:</b> Low single-digit reduction                                                                                                                                                                                                                          | <b>2025:</b> Mid to high teens YoY growth<br><b>MT:</b> Low single-digit growth       |
| Offshore Contracting                                                                                          | <b>2025:</b> Higher material handling volumes, deployment of new JUBs with high utilization, Hail & Ghasha project acceleration<br><b>MT:</b> Sustainable volume growth enhancing operational efficiency to manage higher volumes effectively with continued high utilization                                      |                                                                                       |
| Offshore Services                                                                                             | <b>2025:</b> Increasing the fleet of both owned and third-party offshore chartered vessels to enhance operational capacity and flexibility<br><b>MT:</b> Expanding our vessel fleet to enhance efficiency, service capabilities and meet growing offshore demand                                                   |                                                                                       |
| Offshore Projects                                                                                             | <b>2025:</b> Completion of G-Island and other EPC Projects in 2025 ensuring strong revenue realization<br><b>MT:</b> Focus on delivering marine and offshore EPC scopes with predictable returns                                                                                                                   |                                                                                       |
|  <b>Shipping</b>             | <b>2025:</b> High 80%s YoY growth<br><b>MT:</b> Low to mid single-digit growth                                                                                                                                                                                                                                     | <b>2025:</b> Mid 30%s YoY growth<br><b>MT:</b> High single to low double-digit growth |
| Tankers                                                                                                       | <b>2025:</b> Expansion in tankers fleet with Navig8 acquisition adding 32 tankers<br><b>MT:</b> Supported by steady oil demand, refinery shifts and balanced fleet supply amid ongoing geopolitical factors                                                                                                        |                                                                                       |
| Gas Carriers                                                                                                  | <b>2025:</b> Continued softness in LNG rates gradually abates with new products coming online, driven by a high number of vessel deliveries and limited additional liquefaction capacity<br><b>MT:</b> High growth in 2026-29 due to 5x new LNGCs then another 8x LNGCs less 2x aged vessels targeted for disposal |                                                                                       |
| Dry-bulk & Containers                                                                                         | <b>2025:</b> Vessel demand for Sulphur cargoes in 2025 likely at a slower pace compared to the previous year<br><b>MT:</b> Sentiment remains mixed with every market trying to assess the tariff impact                                                                                                            |                                                                                       |
|  <b>Services</b>           | <b>2025:</b> Low double-digit YoY growth<br><b>MT:</b> Low double-digit growth                                                                                                                                                                                                                                     | <b>2025:</b> Low 20%s YoY growth<br><b>MT:</b> Mid to high teens growth               |

# Group 2025 and Medium-Term Guidance

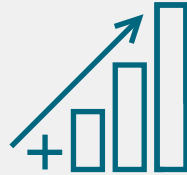
Full-year & medium-term financial guidance maintained, underpinned by strong core performance, margin expansion, and sustained operational momentum

|                                | FY 2025 Growth <sup>1</sup>                                                                                                                                                                                                                                                                                       | Medium-term CAGR Growth <sup>2</sup> |
|--------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------|
| <b>Consolidated Revenue</b>    | High 20%'s YoY growth                                                                                                                                                                                                                                                                                             | Low single-digit growth              |
| <b>Consolidated EBITDA</b>     | Mid 20%'s YoY growth                                                                                                                                                                                                                                                                                              | Mid to high single-digit growth      |
| <b>Consolidated Net Profit</b> | Low to mid double-digit YoY growth                                                                                                                                                                                                                                                                                | Mid to high single-digit growth      |
| <b>CAPEX</b>                   | Medium-term: US\$3bn+ of incremental capacity by 2029, beyond the projects already announced, achieving the targeted unlevered IRR.                                                                                                                                                                               |                                      |
| <b>Financial Capacity</b>      | <ul style="list-style-type: none"> <li>• Medium-term: Target 2.0-2.5x Net Debt to EBITDA</li> <li>• Projected average all-in cost of debt finance 5.0%</li> <li>• HCI financing costs are paid out of subsidiary retained earnings, hence no P&amp;L impact</li> </ul>                                            |                                      |
| <b>Below The Line</b>          | <ul style="list-style-type: none"> <li>• ADNOC L&amp;S effective tax rate (ETR) decreased to 6% from 9% during 2025</li> <li>• Dividends: Targeted annual dividend per share growing by 5% annually from the 2025 new base dividend of US\$325 million with quarterly payments plus PCS distributions.</li> </ul> |                                      |

# Closing Remarks



**STRONG  
CONTINUED  
EARNINGS  
GROWTH**



**STRONG  
EBITDA  
MARGIN**



**GROWTH  
STRATEGY  
EXECUTION**



**COMMITTED  
TO ATTRACTIVE  
SHAREHOLDERS  
RETURNS**



Q&A





ADNOC Logistics & Services



# THANK YOU



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# APPENDIX



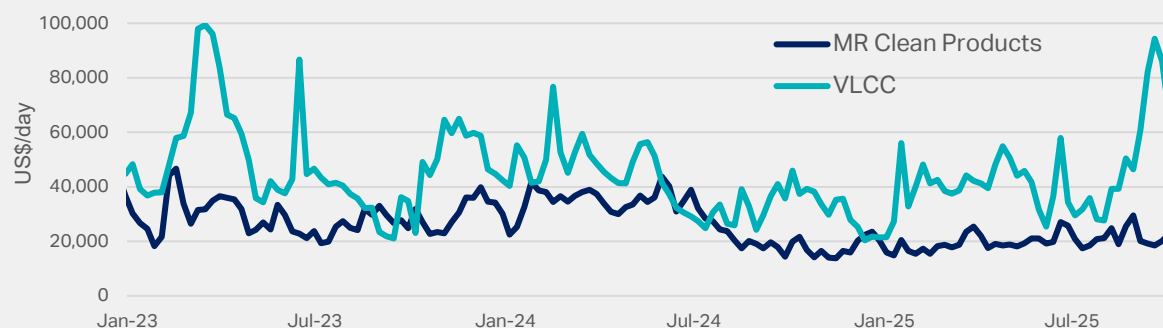
# Owned Shipping Fleet (as at 30 Sept 2025)

|              |                | Owned | Average Age<br>(owned) |
|--------------|----------------|-------|------------------------|
| 53x Tankers  | Handysize      | 2     | 16                     |
|              | MR             | 16    | 5                      |
|              | LR1            | 9     | 14                     |
|              | LR2            | 17    | 6                      |
|              | VLCC           | 9     | 6                      |
| 18x Gas      | LNG*           | 9     | 20                     |
|              | VLGC           | 7     | 6                      |
|              | VLEC*          | 1     | 0                      |
|              | Molten Sulphur | 1     | 13                     |
| 11x Dry Bulk | Handysize      | 3     | 14                     |
|              | Supramax       | 4     | 6                      |
|              | Ultramax       | 4     | 32                     |
| 3x Container | Feeder         | 3     | 16                     |
| Total        |                | 85    |                        |

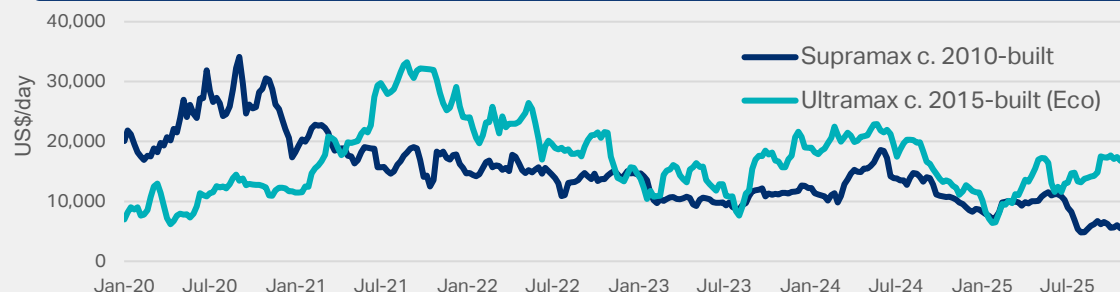
# Shipping: Benchmark TCE Rates and Outlook

Positive long-term tanker demand supported by increased ton-mile demand and limited newbuild deliveries

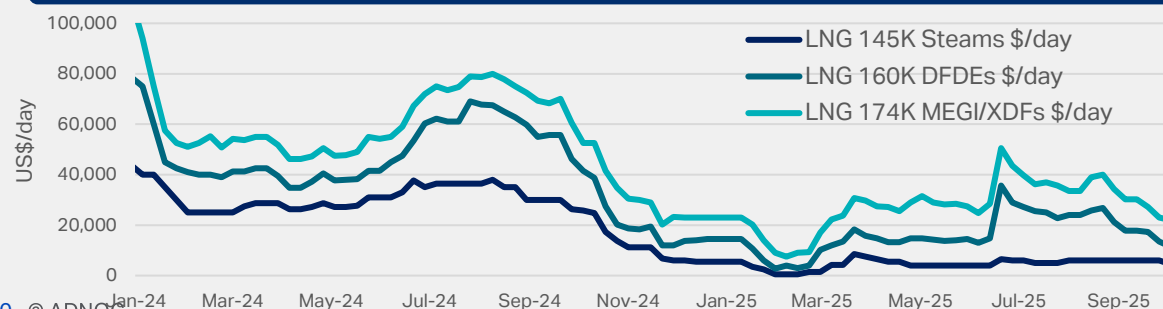
## Tanker TCE Rates (US\$/day)



## Dry Bulk TCE Rates (US\$/day)



## LNG Carrier TCE Rates (US\$/day)



|                                  | Orderbook as % of existing fleet | Average Age | % of Fleet 15-19 Years | % of Fleet 20+ years |
|----------------------------------|----------------------------------|-------------|------------------------|----------------------|
| MR (40,000 – 54,999 dwt)         | 16%                              | 13          | 30%                    | 16%                  |
| LR1 (55,000 – 84,999 dwt)        | 17%                              | 16          | 45%                    | 19%                  |
| LR2 (85,000 – 124,999 dwt)       | 33%                              | 11          | 24%                    | 9%                   |
| Aframax (85,000 – 124,999 dwt)   | 6%                               | 15          | 30%                    | 26%                  |
| Suezmax (125,000 – 199,999 dwt)  | 19%                              | 13          | 20%                    | 19%                  |
| VL/ULCC (200,000 – 320,000+ dwt) | 12%                              | 13          | 21%                    | 19%                  |

Source: Clarksons Research, data as of Sept 2025

## Outlook

- Supportive long-term tanker vessel demand and supply fundamentals underpinned by increased ton-mile demand, limited newbuild vessel deliveries and an increasing number of scrapping candidates (vessels 20+ years)
- Continue to maintain positive outlook on tanker rates given OPEC+ unwinding schedule, seasonally stronger demand, and additional sanctions on the dark fleet
- Relative softness in Dry Bulk rates as fleet growth continues above tonne-mile demand
- Current LNG TCE rates will encourage scrapping of older tonnage, providing further comfort to our positive long-term view on LNG fundamentals
- Suez Canal rerouting continues to support ton-mile demand

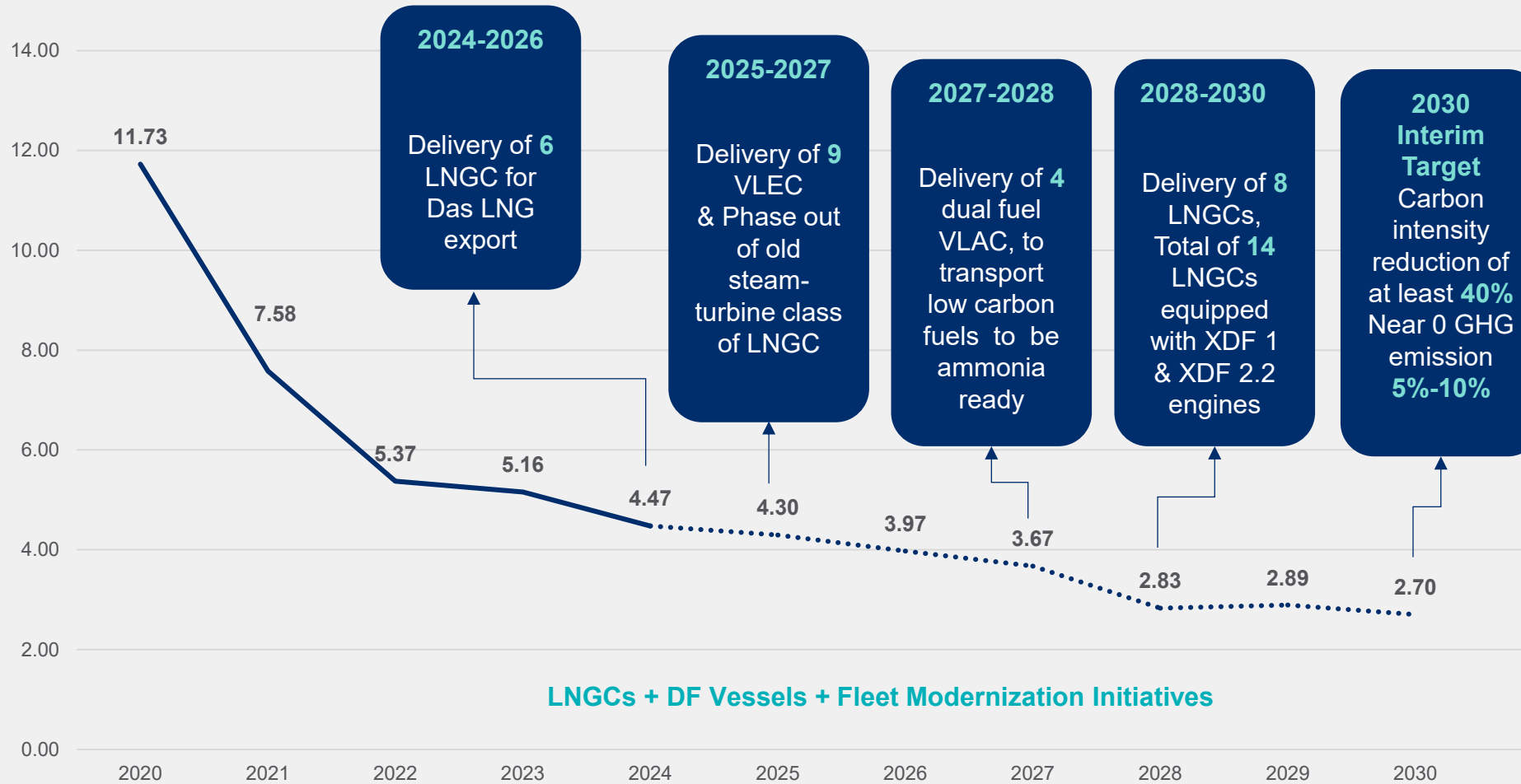
# Segmented Quarterly Financials

| Integrated Logistics | Revenue (US\$ Million)    |            |            |              | EBITDA (US\$ Million) |            |            |             | Net Profit (US\$ Million) |            |            |             |
|----------------------|---------------------------|------------|------------|--------------|-----------------------|------------|------------|-------------|---------------------------|------------|------------|-------------|
|                      | US\$m                     | Q2 25      | Q3 25      | QoQ %        | US\$m                 | Q2 25      | Q3 25      | QoQ %       | US\$m                     | Q2 25      | Q3 25      | QoQ %       |
|                      | Offshore Contracting      | 359        | 351        | -2%          | Offshore Contracting  | 183        | 155        | -16%        | Offshore Contracting      | 136        | 102        | -25%        |
|                      | Offshore Services         | 149        | 169        | 13%          | Offshore Services     | 42         | 49         | 15%         | Offshore Services         | 23         | 29         | 26%         |
|                      | Offshore Projects         | 157        | 141        | -10%         | Offshore Projects     | 13         | 11         | -9%         | Offshore Projects         | 8          | 8          | -3%         |
| Shipping             | <b>TOTAL</b>              | <b>665</b> | <b>662</b> | <b>-0.5%</b> | <b>TOTAL</b>          | <b>238</b> | <b>215</b> | <b>-10%</b> | <b>TOTAL</b>              | <b>167</b> | <b>139</b> | <b>-17%</b> |
|                      | Margin %                  |            |            |              | Margin %              | 36         | 32         | -3pp        | Margin %                  | 25         | 21         | -4pp        |
|                      |                           |            |            |              |                       |            |            |             |                           |            |            |             |
| Shipping             | Revenue (US\$ Million)    |            |            |              | EBITDA (US\$ Million) |            |            |             | Net Profit (US\$ Million) |            |            |             |
|                      | US\$m                     | Q2 25      | Q3 25      | QoQ %        | US\$m                 | Q2 25      | Q3 25      | QoQ %       | US\$m                     | Q2 25      | Q3 25      | QoQ %       |
|                      | Tankers                   | 415        | 392        | -5%          | Tankers               | 114        | 111        | -2%         | Tankers                   | 51         | 46         | -10%        |
|                      | Gas Carriers              | 43         | 45         | 6%           | Gas Carriers          | 24         | 25         | 5%          | Gas Carriers              | 11         | 11         | 4%          |
|                      | Dry Bulk & Container      | 55         | 63         | 15%          | Dry Bulk & Container  | 9          | 11         | 19%         | Dry Bulk & Container      | 3          | 4          | 62%         |
| Services             | <b>TOTAL</b>              | <b>512</b> | <b>500</b> | <b>-2%</b>   | <b>TOTAL</b>          | <b>147</b> | <b>147</b> | <b>0</b>    | <b>TOTAL</b>              | <b>64</b>  | <b>61</b>  | <b>-5%</b>  |
|                      | Margin %                  |            |            |              | Margin %              | 29         | 29         | 0           | Margin %                  | 13         | 12         | -0.3pp      |
|                      |                           |            |            |              |                       |            |            |             |                           |            |            |             |
| Services             | Financials (US\$ Million) |            |            |              |                       |            |            |             |                           |            |            |             |
|                      | US\$m                     | Q2 25      | Q3 25      | QoQ %        |                       |            |            |             |                           |            |            |             |
|                      | Revenue                   | 81         | 103        | 28%          |                       |            |            |             |                           |            |            |             |
|                      | EBITDA                    | 15         | 18         | 22%          |                       |            |            |             |                           |            |            |             |
|                      | EBITDA Margin %           | 18         | 18         | -1%          |                       |            |            |             |                           |            |            |             |
|                      | Net Profit                | 7          | 9          | 28%          |                       |            |            |             |                           |            |            |             |
| Services             | Margin %                  | 9          | 9          | 0%           |                       |            |            |             |                           |            |            |             |
|                      |                           |            |            |              |                       |            |            |             |                           |            |            |             |

# Sustainability Strategy

Lowering fleet carbon intensity through dual-fuel vessels and fleet modernization

## ADNOC L&S Shipping Fleet Carbon Intensity (AER<sup>1</sup>)



An alignment with ADNOC Group's 2030 sustainability strategy and supports ADNOC Group's Net Zero by 2045 ambition and the UAE's 2050 target

Our decarbonization efforts are centered around modernizing our fleet so as the fleet ages we will continue to pursue asset renewal strategy

2019-2024

57%

Actual reduction in carbon intensity

2019-2030

74%

Actual and projected reduction in carbon intensity

# ADNOC L&S Operations

Contracted vs non-contracted operations across all three business segments

## Integrated Logistics

### Offshore Contracting



ILSP contracts up to 2032,  
Hail & Ghasha up to 2030  
and ZMI JUB contracts up to  
five years

### Offshore Services



- Includes DP2 & ZMI conventional boats & OSVs with 1-2 year contracts.
- Non ILSP: short term contracts ranging between 2-3 years
- ILSP Diesel sale contract until 2032

### Offshore Projects



EPC Projects completion of  
G-Island, Bu Haseer and LNG  
Berth Upgrade in 2025

## Shipping

### Tankers



Non-contracted,  
spot exposure



### Gas Carriers



Contracted  
mid-2026 until  
2033-2048



### Dry Bulk



High proportion  
chartered with  
spot exposure



## Services

### Petroleum Port Operations



Contracted  
until 2045



### Oil spill and Hazardous Noxious Substance Response Services



Contracted  
until 2032-2041



### Onshore services

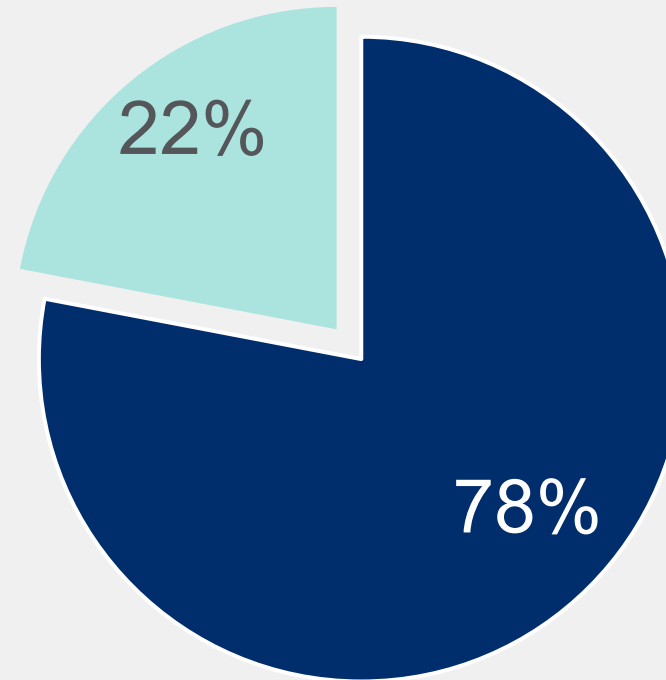


Contracted  
until 2046



# ADNOC L&S Shareholder & Free Float

## ADNOC L&S SHAREHOLDERS (%)



■ ADNOC    ■ Free Float